

*We Aspire to Create Nonwoven Innovations to Enhance Quality of Life*

**AVGOL**<sup>®</sup>  
Nonwovens

An Indorama Ventures Company

# 2025 Second Quarter Results

August 11, 2025

למסמך נגיש

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# Analyst Conference | Who We Are



**AVGOL®** is a global leader in the development, manufacturing, and marketing of nonwoven fabrics, specializing in the hygiene sector.

We also serve a diverse range of industries, including medical, filtration, and construction, providing innovative and high-quality solutions for various applications.

**AVGOL®** aspires to continue to grow and strengthen its market position by expanding production capacity to meet the continued growth of the hygiene market.

Our aspiration is to base our growth on developing innovative nonwoven products that will bring a solution to the fast changes in trends and preferences, with the goal to enhance the quality of life.

**AVGOL®** continues to focus on the Hygiene segment while exploring other niches within the nonwovens industry which are synergetic to our expertise and technology.



6

Production Sites

+900

Employees

+30

Countries Served

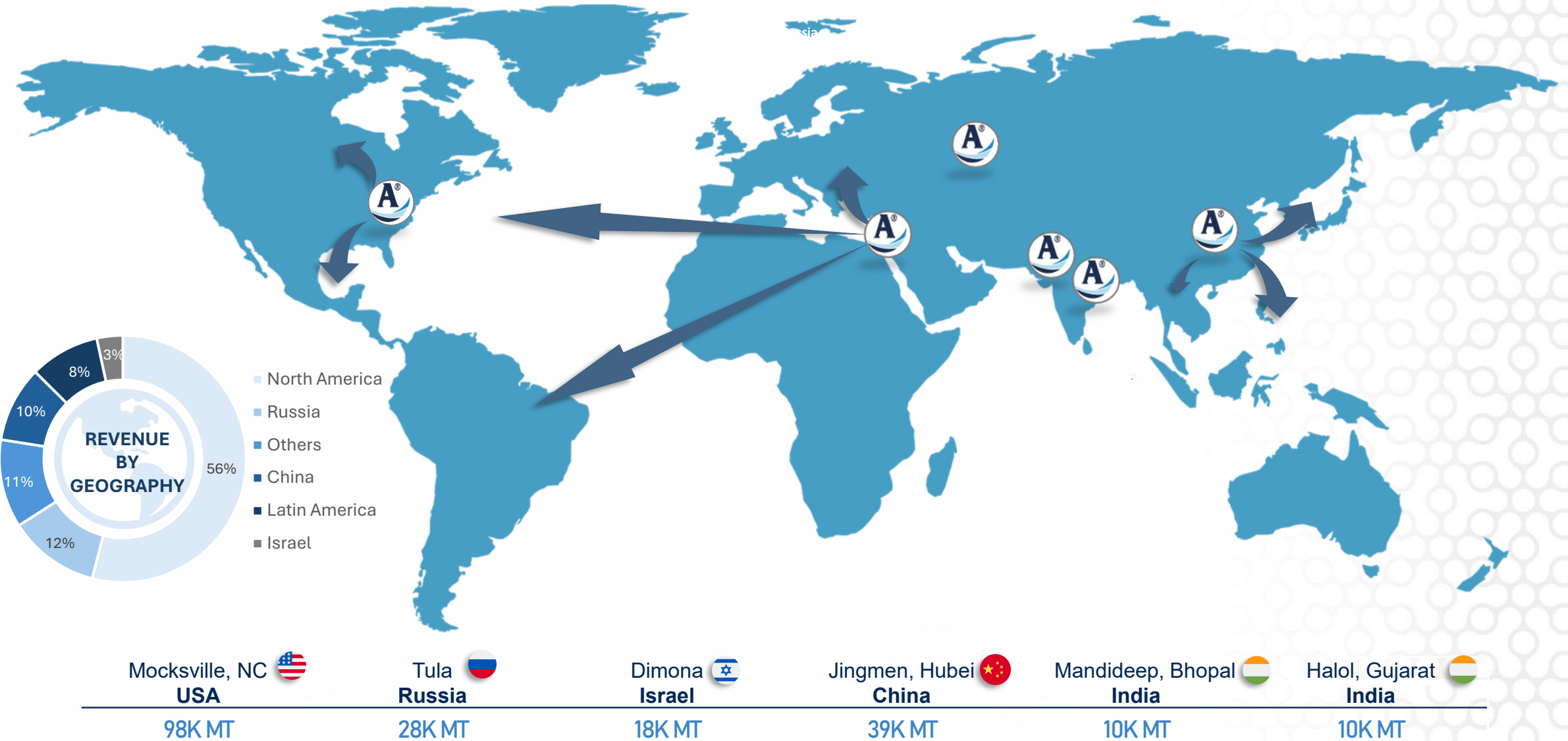
+50

Primary Customers



In 2018 Indorama Ventures acquired the majority stake in Avgol, holding 65.97% of the shares and voting rights and creating a strong strategic partnership

# Analyst Conference | Strong Footprint to Serve The Global Market



## How we are planning to do things better:



Partner with others that share the same environmental obligation to achieve new, meaningful, and timely results.



Improved Technologies to increase product performance in lighter weights



Being Proactive by Improving Efficiency and Reducing Environmental Impact in our operations



replace unrenewable resins with alternate materials which minimize negative environmental impact



Recycle PP Waste streams

# Analyst Conference | USA Expansion – Project Update



*We're excited to announce the successful launch of commercial operations of our state-of-the-art multi-beam production line at our Mocksville, NC facility. This milestone, achieved at the end of Q1'25, underscores our unwavering commitment to innovation, operational excellence and delivering superior value to our customers.*

*During the second quarter of 2025, basic and relatively simple products were produced on the line, partially utilizing its full capabilities, while progressively ramping up output. In the coming months, we will continue to carry out various product qualifications, leveraging the line's full capabilities and further enhance performance, ensuring the highest standards of quality and efficiency.*

*This expansion, completed on-time and within the planned USD 90 million budget, strengthens our ability to respond quickly to market needs and deliver cutting-edge solutions. Our strategic partnerships and deep customer engagement remain at the core of this success, enabling us to bring market-driven innovations that align with evolving consumer demands in baby care, adult incontinence, and feminine hygiene.*

*As we move forward, our focus remains clear: driving innovation, increasing capacity, and empowering our customers to succeed in a dynamic marketplace.*





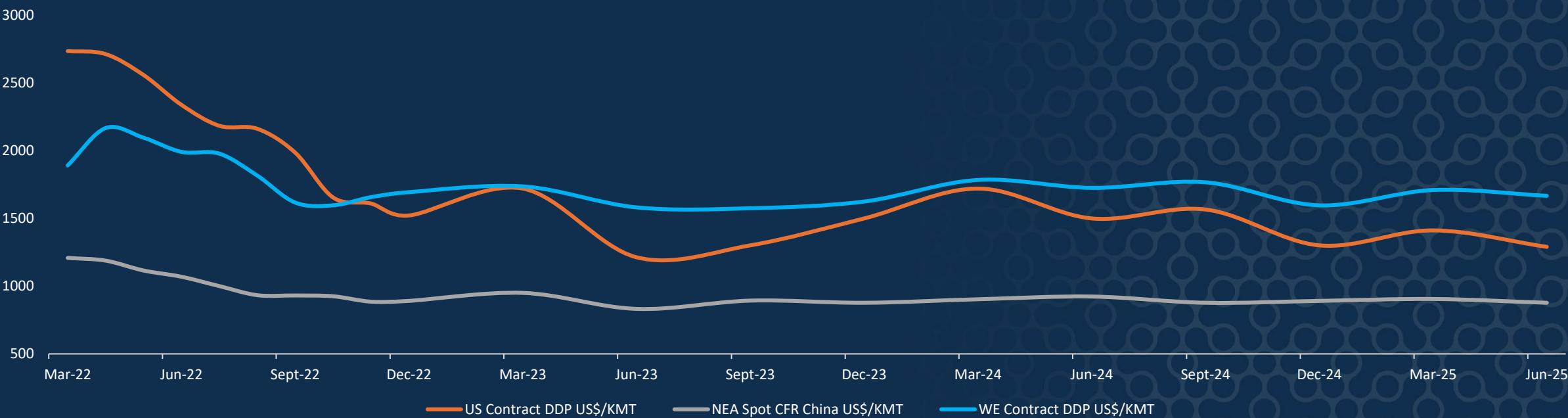
# Analyst Conference | Quarter Key Highlights

|                |                |               |                |                 |                   |               |                    |
|----------------|----------------|---------------|----------------|-----------------|-------------------|---------------|--------------------|
| Q2-25          | Q2-24          | Q2-25         | Q2-24          | Q2-25 vs. Q2-24 | Q2-25             | Q2-24         | NET DEBT TO EBITDA |
| <b>\$11.5M</b> | <b>\$11.4M</b> | <b>\$10.9</b> | <b>\$11.2M</b> | <b>+12.1%</b>   | <b>\$(2.0M)</b>   | <b>\$1.8M</b> | <b>2.77</b>        |
| EBITDA         |                | UL EBITDA     |                | SALES VOLUME    | Net Profit (Loss) |               | LEVERAGE           |

- ✓ Sales volume increased 12% and driven by stronger demands in North America and Asia.
- ✓ Underlying EBITDA declined 2.9%, primarily driven by unfavorable product mix and reduced operational efficiency, partly resulting from the commercial launch of the new production line in the USA. This impact was partially mitigated by the higher sales volumes.
- ✓ Commissioning of the new RF5 line in the USA was completed towards the end of the first quarter and commercial operations have since commenced. The next phase includes various product qualifications, along with evaluating and optimizing its operational performance.
- ✓ The estimated net impact of the newly implemented tariffs is approximately USD 1M per year, though discussions with both customers and suppliers are still underway.
- ✓ Net Loss of USD 2.0M is driven mainly by higher finance expenses due to the strengthening of the ILS against the USD.

# Analyst Conference | Polypropylene Index Trend

Raw material indices decreased during the second quarter of 2025, especially in North America, although a slight increase took place in July. The Company anticipates this will have a minor negative impact on the results of the third quarter of 2025.



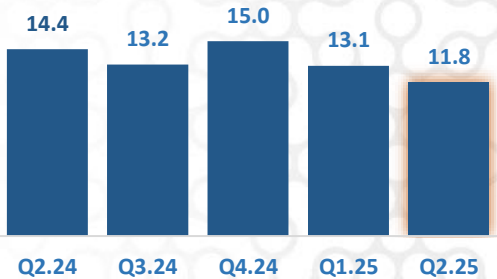
This information is forward-looking information, which is based on the information known by the Company at the time this report is being published. This information might not materialize or might materialize in a way that differs from that anticipated, inter alia, if a material change in trend occurs, or due to other parameters that affect the Company’s manufacturing costs or the Company’s selling prices.

# Analyst Conference | Quarterly Financial Performance

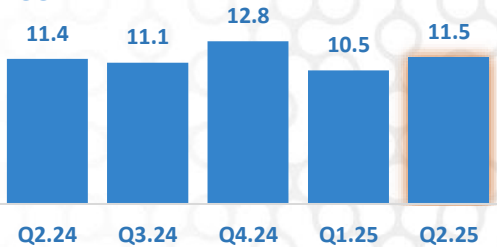


|                      | \$Mn | Q2-25 | Q2-24 | %        | Key Highlights                                                                                                               |
|----------------------|------|-------|-------|----------|------------------------------------------------------------------------------------------------------------------------------|
| Revenues             |      | 93.1  | 85.4  | ▲ 9.0%   | Driven mainly by an increase of 12% in sales volume                                                                          |
| Gross Profit         |      | 11.0  | 12.3  | ▼ 10.5%  | The gross profit includes a positive lag impact of \$0.6M, compared to a positive lag impact of \$0.2M in Q2'24              |
| SG&A Expenses        |      | 7.1   | 7.4   | ▼ 4.0%   | Maintained at a flat level. The decrease is attributed to lower labor and consulting expenses, offset by higher R&D expenses |
| EBITDA               |      | 11.5  | 11.4  | ▲ 0.7%   | EBITDA includes a positive lag impact of \$0.6M, compared to a positive lag impact of \$0.2M in Q2'24                        |
| Underlying EBITDA    |      | 10.9  | 11.2  | ▼ 2.9%   | Decrease due to unfavorable product mix and lower operational efficiency, partially offset by increase in sales volumes      |
| Net Finance Expenses |      | 6.6   | 1.6   | ▲ 320.0% | Primarily higher FX expenses due to the strengthening of the ILS against the USD                                             |
| Net Profit (Loss)    |      | (2.0) | 1.8   | ▼ 215.6% | Driven mainly by higher finance expenses                                                                                     |
| Operating CF         |      | 16.3  | 14.4  | ▲ 13.6%  | Remains strong, mainly supported by improving of working capital changes                                                     |

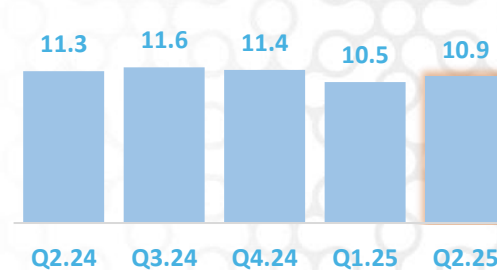
GROSS PROFIT  
%



EBITDA  
USDm



Underlying EBITDA  
USDm



# Analyst Conference | Balance Sheet



| \$Mn                                 | 30.06.2025   | %            | 31.12.2024   | %            |
|--------------------------------------|--------------|--------------|--------------|--------------|
| CASH AND CASH EQUIVALENTS            | 65.6         | 13.7         | 60.9         | 13.0         |
| TRADE RECEIVABLES                    | 27.0         | 5.6          | 34.0         | 7.2          |
| INVENTORY                            | 38.0         | 7.9          | 38.5         | 8.2          |
| OTHER CURRENT ASSETS                 | 6.0          | 1.2          | 5.3          | 1.1          |
| <b>TOTAL CURRENT ASSETS</b>          | <b>136.6</b> | <b>28.5</b>  | <b>138.7</b> | <b>29.6</b>  |
| <b>NON-CURRENT ASSETS</b>            | <b>343.1</b> | <b>71.5</b>  | <b>330.3</b> | <b>70.4</b>  |
| <b>TOTAL ASSETS</b>                  | <b>479.7</b> | <b>100.0</b> | <b>469.0</b> | <b>100.0</b> |
|                                      |              |              |              |              |
| CREDIT FROM BANKS AND OTHERS         | 83.6         | 17.4         | 88.0         | 18.8         |
| TRADE PAYABLES                       | 40.2         | 8.4          | 37.9         | 8.0          |
| OTHER CURRENT LIABILITIES            | 19.5         | 4.1          | 22.3         | 4.8          |
| <b>TOTAL CURRENT LIABILITIES</b>     | <b>143.3</b> | <b>29.9</b>  | <b>148.2</b> | <b>31.6</b>  |
| LONG-TERM LOANS FROM BANKS AND BONDS | 107.3        | 22.3         | 107.3        | 22.9         |
| OTHER LONG-TERM LIABILITIES          | 24.4         | 5.1          | 21.9         | 4.7          |
| <b>TOTAL LONG-TERM LIABILITIES</b>   | <b>131.7</b> | <b>27.4</b>  | <b>129.1</b> | <b>27.5</b>  |
| <b>EQUITY</b>                        | <b>204.7</b> | <b>42.7</b>  | <b>191.7</b> | <b>40.9</b>  |
| <b>TOTAL LIABILITIES AND EQUITY</b>  | <b>479.7</b> | <b>100.0</b> | <b>469.0</b> | <b>100.0</b> |

EQUITY TO TOTAL BALANCE SHEET **+40%**

CASH ON HAND **\$66M**

NET WORKING CAPITAL **\$43M**



# SAY HELLO!

Avgol is proud to support our clients with outstanding technical service and support

To find out more about how Avgol can support your baby care diaper range developments, please visit [avgol.com](http://avgol.com) or contact us at: [avgolinfo@avgol.com](mailto:avgolinfo@avgol.com)

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